



**МІСТО  
КАЛУШ**



**INVESTMENT CERTIFICATE**  
**KALUSH CITY**  
**TERRITORIAL COMMUNITY**



Kalush city territorial community is an investment attractive territory to attract domestic and foreign capital. We offer sufficient potential and great opportunities for investment and profit. Among the advantages are - a favorable geographical position, developed transport links, labor and natural resources, easy access to railways, roads and airways to Europe.

Kalush city community has a powerful industrial complex with modern facilities, with a wide range of small and medium-sized businesses, institutions of sports, education, culture, medicine, and most importantly friendly and kind residents. High socio - economic achievements are due to daily hard work of the citizens, their desire to develop constantly.

Our community is focused on economic growth, infrastructure development and social sphere, improvement of landscaping and international cooperation.

Kalush territorial community is open for investment. Local authorities are ready to promote the implementation of investment projects and business ideas.

We invite you to a joint and fruitful cooperation!

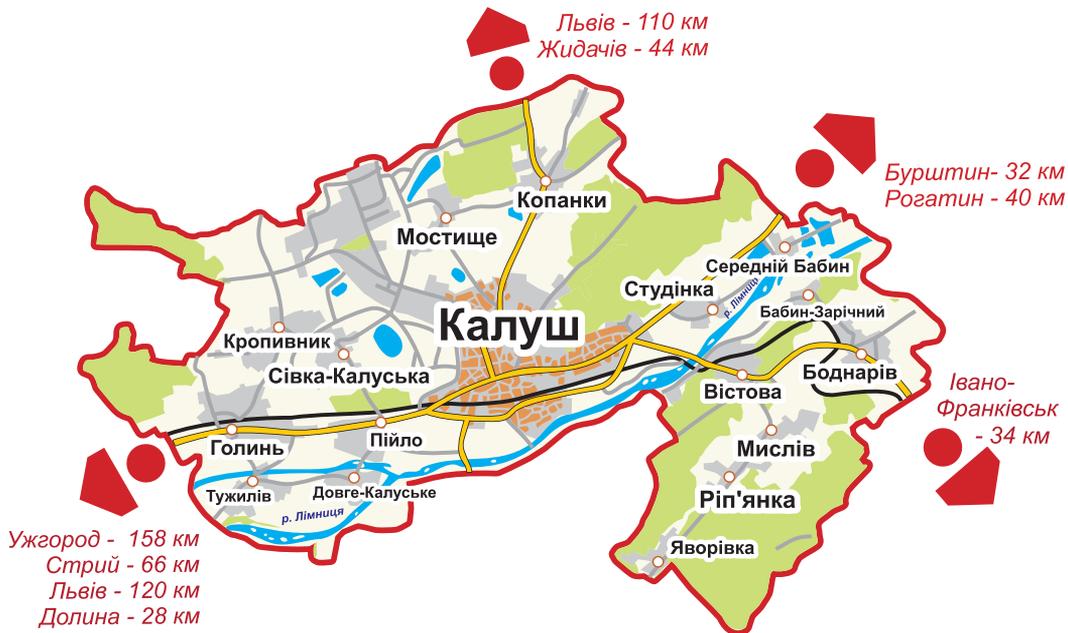
Sincerely yours,  
Mayor  
Andriy Naida





## GENERAL INFORMATION ABOUT THE COMMUNITY

Kalush community is located at the foothills of the Carpathians, on the banks of one of the cleanest rivers in Europe - Limnitca. At a distance of 150-300 km there are borders with four states - Poland, Slovakia, Hungary and Romania, which gives easy access to rail, road and airways of Europe. The Kalush community is an attractive logistics center of the south-western region of Ukraine, taking into consideration its branched automobile, railway infrastructure.



Kalush city community is located in the West of Ukraine, in the boundaries of Kalush city council, Kalush district of Ivano-Frankivsk region. Administrative center - the city of Kalush. Community consists of : the city of Kalush, the villages of Bodnariv, Vistova, Babyn River, Golin, Kopanki, Kropivnik, Mostysche, Piilo, Dovga-Kaluska, Ripyanka, Mysliv, Yavorivka, Studinka, Seredniy Babyn, Sivka-Kaluska, Tuzhiliv.

Total area of the community: 26349,6 ha



Community population - 89 thousand people (including urban - 66 thousand people, rural - 23 thousand people)



Through the city of Kalush and a number of villages of the Kalush territorial community passes the national highway H-10: Stryi - Ivano-Frankivsk - Chernivtsi - Mamaliga (on Chisinau).



The city's modern railway station provides rail passenger and freight transportation with direct connection with Ivano-Frankivsk and Lviv direction.



To meet the needs of the population of the Kalush territorial community in a network of bus routes has been created for passenger transportation public use, consisting of 20 city buses routes and suburban bus routes.

The subsoil of Kalush is rich in potassium ore, gas, peat, clay, loam, gypsum, sand. Kalusko-Golynskoye deposit of potassium-magnesium salts is a large raw material base to launch new investment projects in particular the production of potash fertilizers, magnesium. In the villages of Kropyvnyk and Sivka-Kaluska there are gas wells with natural gas production.





## PERSONNEL POTENTIAL



**POPULATION**  
within the radius of 35 km  
**600 000** people



**THE WORKING-AGE POPULATION**  
within the radius of 35 km  
**250 000** people



**AVERAGE MONTHLY SALARY**  
**UAH 11099**



**UNEMPLOYMENT RATE**  
according to the methodology  
of the international Labor Organisation  
**9%**

Kalush is characterized by a high number of skilled labors as well as high educational level of its population.

In order to meet the educational needs of the population of Kalush community there are a number of higher education institutions and their affiliates, a research institute, a vocational school, lyceums and gymnasiums (23 institutions), including Lyceum named after Dmytro Bahmatiuk which is one of the best lyceums in Ukraine. In total, 1750 students study at the higher educational institutions of the city accredited with levels 1-2. Therefore, Kalush community is characterized by a high level of technical education involving the family dynasties in chemical and technical specialties



### EDUCATIONAL ESTABLISHMENTS OF KALUSH

- State Higher Educational Institution “Kalush Polytechnic College”
- Kalush College of Economics, Law and Information Technologies of Ivano-Frankivsk National Technical University of Oil and Gas
- Higher Vocational School №7
- Professional College of Culture and Arts



### HIGHER EDUCATIONAL INSTITUTIONS:

#### Ivano-Frankivsk (30 km)

- Ivano-Frankivsk National Technical University of Oil and Gas
- Vasyl Stefanyk Precarpathian National University
- King Danylo University

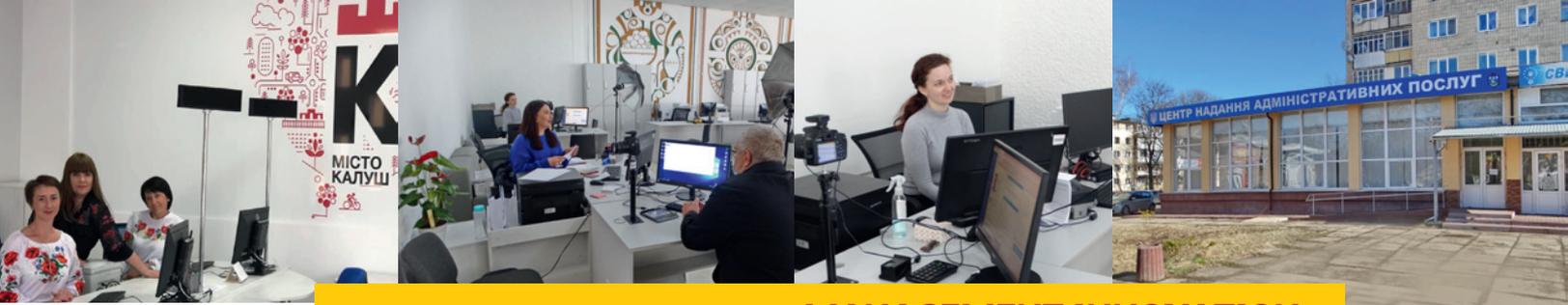
#### Lviv (120 km)

- National University “Lviv Polytechnic”
- Ivan Franko National University of Lviv
- Ukrainian Catholic University

#### Ternopil (145 km)

- Ternopil National Economic University
- Ternopil Ivan Puluj National Technical University





## MANAGEMENT INNOVATION

Kalush community increases the efficiency, openness and transparency of local governing, using the latest information and communication technologies.

The community has an Administrative Services Center, which provides 192 types of services in the city and 111 types of services in remote workplaces.

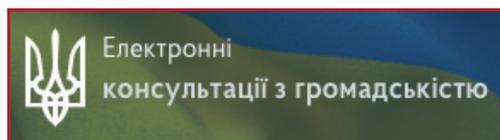
There is the active participation of the residents in having their say in local government decisions that is conducted in the format of electronic surveys, consultations and discussion of regulations.

The residents of Kalush community can appeal to the local authorities collecting signatures in support of the electronic petitions on any issues within the competence of the local authorities.

Since 2017 community residents have been able to apply their projects within the public budget program, support them and observe the winning projects implementation.

The community uses the Prozorro e-procurement system.

Within the community the DoZorro monitoring portal is used to respond promptly to complaints, suggestions and appeals in the field of public procurement.



Location monitoring is introduced for public utility vehicles in real mode time, thanks to the introduction of the international system «EasyWay».

An international GPS / GLONASS monitoring system is being introduced for vehicles of communal enterprises of the community - «Wialon». Innovation will help to organize control and optimization of automobile park, prompt a receipt of comprehensive analytical data on each unit of equipment.

### KALUSH IS A MEMBER OF THE FOLLOWING ASSOCIATIONS AND ORGANIZATIONS:



Association of Ukrainian Cities (AUC)



The Association "Energy Efficient Cities of Ukraine"



Mayors for Economic Growth (M4EG)



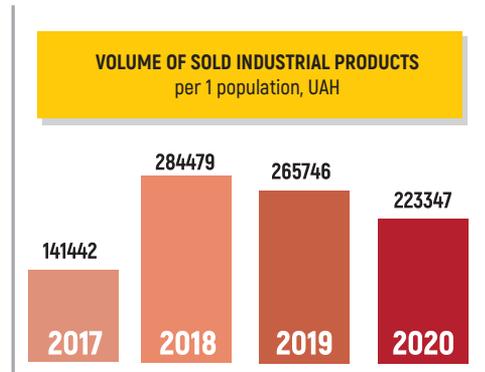
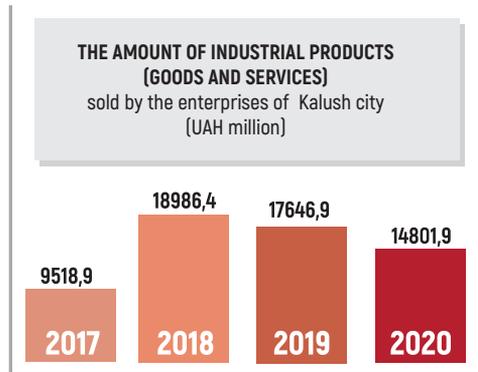
Association of Local Self-Governments «Euroregion Carpathians - Ukraine»

## INDUSTRIAL POTENTIAL

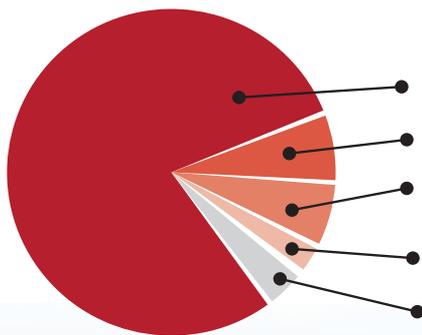


Kalush community is one of the major industrial and cultural centers of the Western Ukraine which has seen a huge growth in recent years with its produce. Several dozen of enterprises with foreign capital, which are successfully engaged in a wide range of business activities, are registered here.

The industrial complex of the city covers 40 large and medium industrial enterprises as well as 497 small ones. Its basis consists of enterprises for the production of various products such as chemical, printing, mineral, rubber, plastic and other non-metallic products, electric power generation as well as light and food industries.



In 2020, industrial enterprises sold products (goods, services) for UAH 14801.9 million. The volume of industrial production sold per one person was UAH 223,300 in 2020 which made the city the second among the cities and towns of the region.



### Details of the sold products :

-  Chemical production **(77%)**
-  Wooden products and paper production **(8%)**
-  Electricity, gas steam and conditioned air supply **(7,0%)**
-  Rubber and plastic products production **(2,6%)**
-  Other **(5,4%)**





## THE LARGEST INDUSTRIAL ENTERPRISES OF KALUSH COMMUNITY

Enterprises	Types of goods
“Karpatnaftochim” LLC	ethylene, polyethylene, propylene, polyvinyl chloride
“3 Betony” LLC	concrete products
“Zavod DK Orisil” LLC	orisil
“Karpatsmoly” LLC	urea resins
“Viva Dekor” LLC	wallpaper
“Kaluskyi kombinat khiboproduktiv” LLC	flour, cereals, bran and waste
State Enterprise “Kalush Test Experimental Plant”	aerosil
“Orisil Farm” LLC	pharmaceuticals “Karpatsmoly” LLC
“Kalush Pipe Plant” LLC	polyethelene pipes
“MiroMark” LLC	furniture
State Enterprise “Kaluska Teploelektrotsental-Nova”	electricity, heat energy
Private Enterprise “Mekhanik”	products for the oil and gas industry
“Zavod Budivelnykh Mashyn” PJSC	gantry cranes, metal constructions
“Tarkett Vinisi” LLC	linoleum, lamella
“Segezha Oriana Ukraine” PJSC	paper bags
«Carpathian Ceramics» LLC	ceramic tiles
“Polikem” LLC	plasticizers, vinyl acetate polymers
“Goodvalley Ukraine” LLC	animal breeding, crop production
“KalushStalBud” LLC	metal constructions, construction of industrial facilities

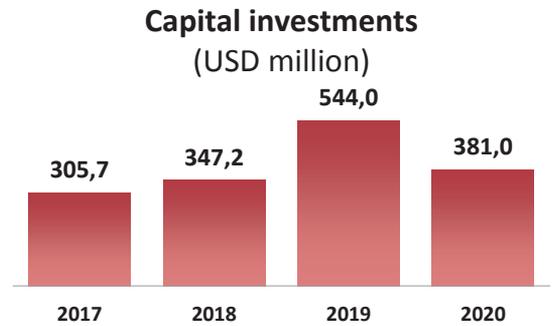
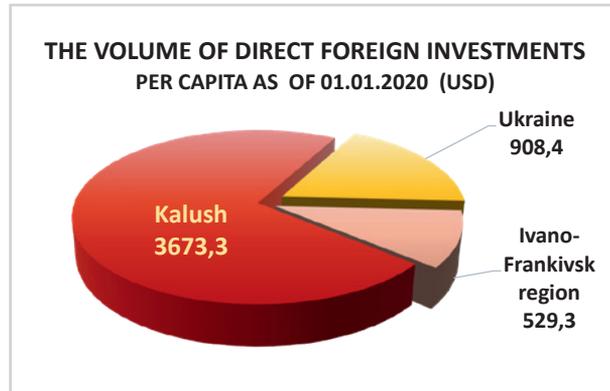


## THE INVESTMENT POTENTIAL



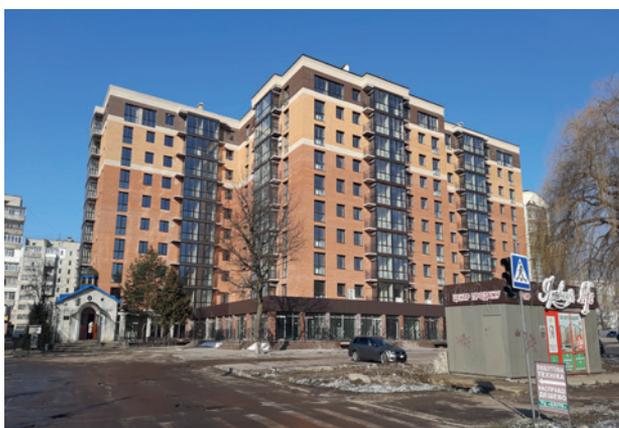
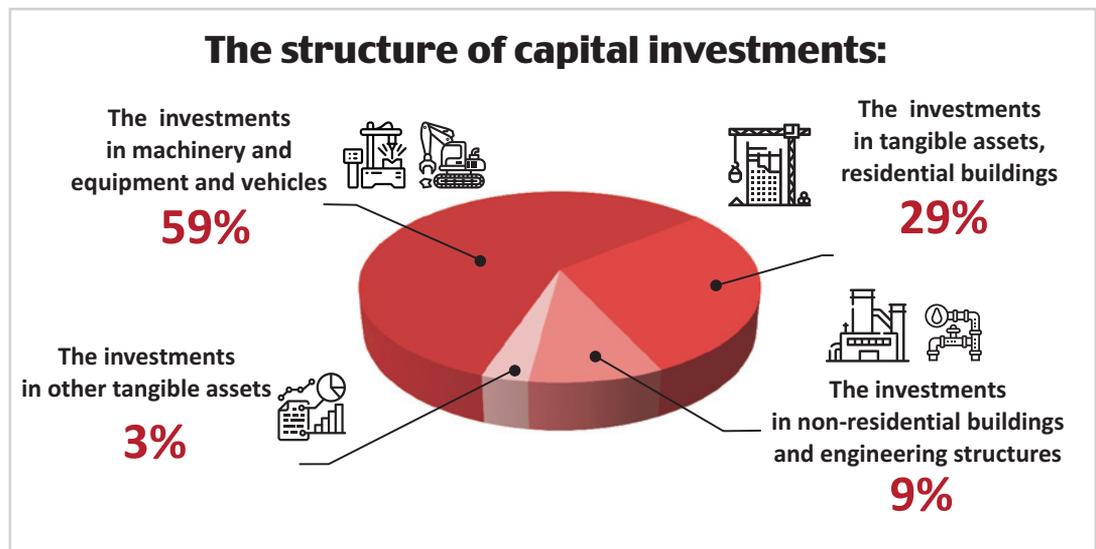
Thanks to a successful investment policy, Kalush community continues to be attractive to foreign investors. So, with USD 37,3 million in 2006 foreign direct investment (as of 01.01.2020p) increased to USD 243,9 million, which makes up 33,7% of the general regional index. The city ranks 1st among the oblast cities and districts by the volume of direct investments per capita (\$3,673.3).

There are investors from 12 countries, the main ones are the Netherlands, Serbia, Cyprus and Germany (96,8% of the total volume of direct investments).



The result of investment activity of enterprises is modernization, technical re-equipment and expansion of production of competitive products, as well as creation of new job opportunities. Fruitful cooperation with foreign investors provides access to new markets, innovations and technologies, creates new business opportunities for local enterprises.

The volume of capital (internal) investments directed to the renewal of fixed assets, construction and infrastructure grows annually.



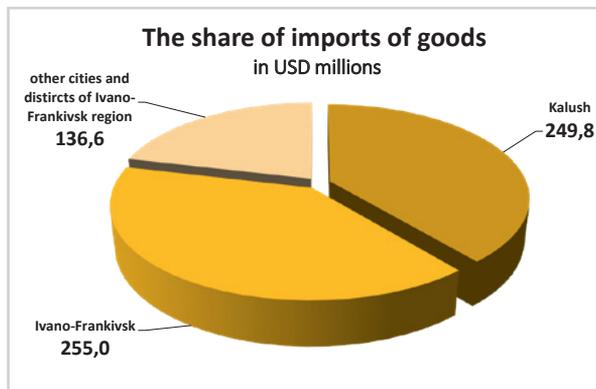
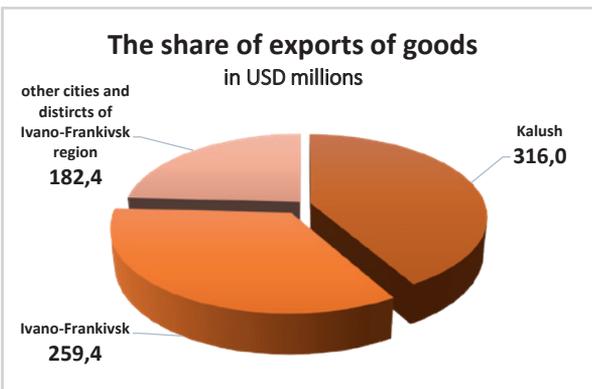
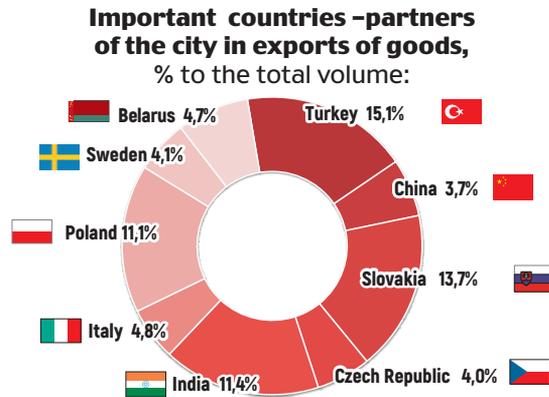
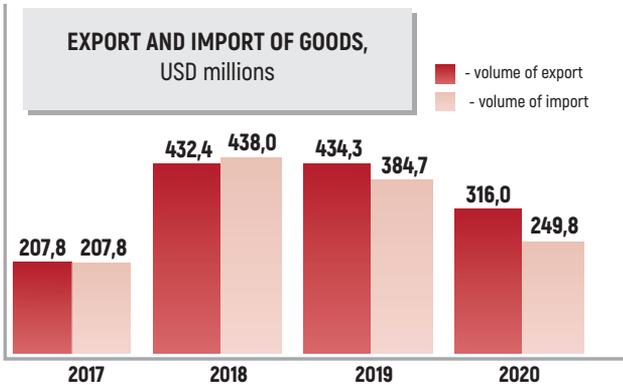


## FOREIGN AND DOMESTIC TRADE

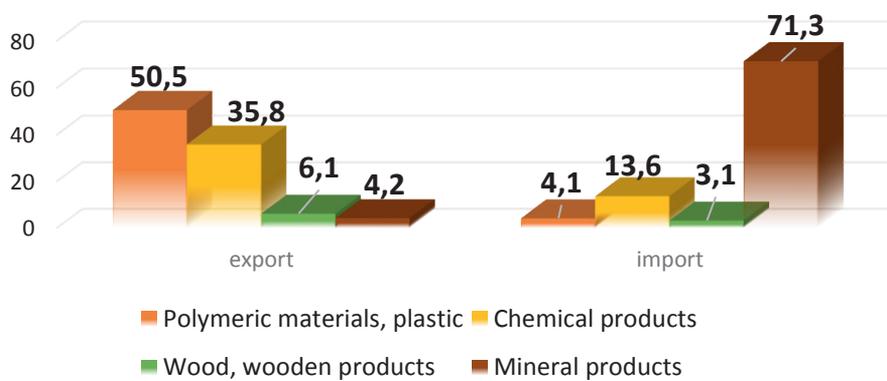
Kalush territorial community takes the lead in terms of indicators of foreign economic activity among cities, districts, regions and is a leader in this field.

The volume of goods export per capita as of 31.12.2020 is amounted to 89,0 USD. The partners in the foreign trade of the goods were non-residents from 63 countries of the world.

The community has conditions for further growth of foreign economic activity of enterprises, we have the potential for further development of production, increasing the range and volume of competitive products in the world markets.



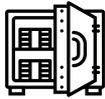
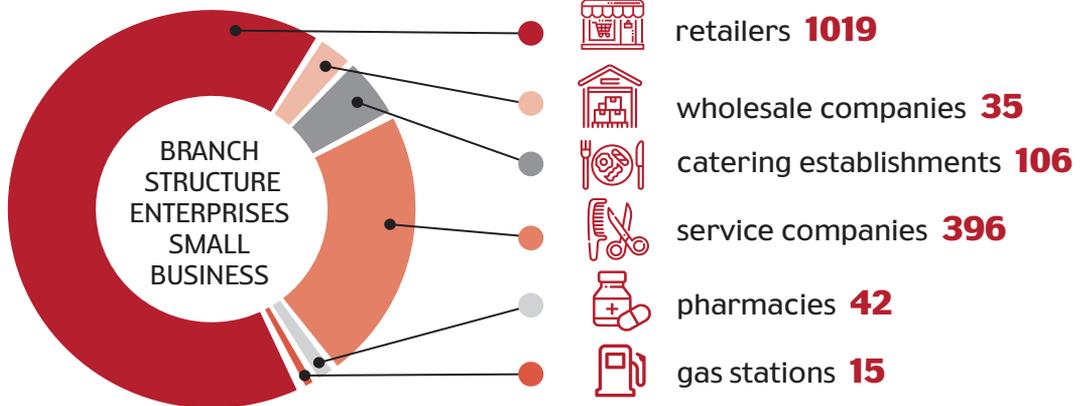
### COMMODITY STRUCTURE OF EXPORT AND IMPORT, %



## SMALL BUSINESS ENTERPRISING



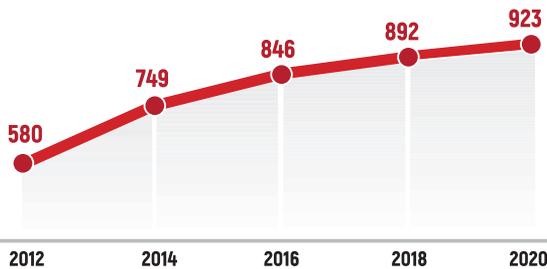
Small and medium business occupies an important place in the economy of Kalush community and is characterized by a developed network of trade, restaurants and service sector.



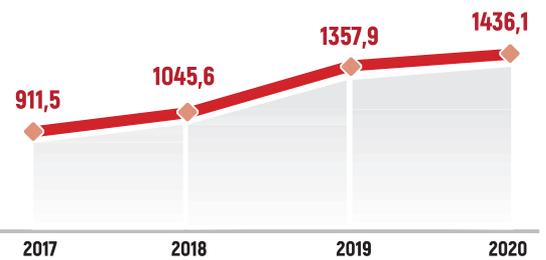
There are more than 20 banks in the community and financial - credit institutions that give the opportunity for business representatives to use all types of banking services .



NUMBER OF RETAIL ENTERPRISES  
2012-2020



THE DYNAMICS OF RETAIL TRADE,  
UAH MILLIONS



To promote the development of small and medium business in the community there exists the council of entrepreneurs at the executive committee of Kalush City Council, LLC «Kalush business centre» and a number of public organizations: «Assistance Centre for economic development of Kalush region «Invest», «The League of Business Women», «The Union of small and medium business«Alternative».





## AGRO-INDUSTRIAL COMPLEX

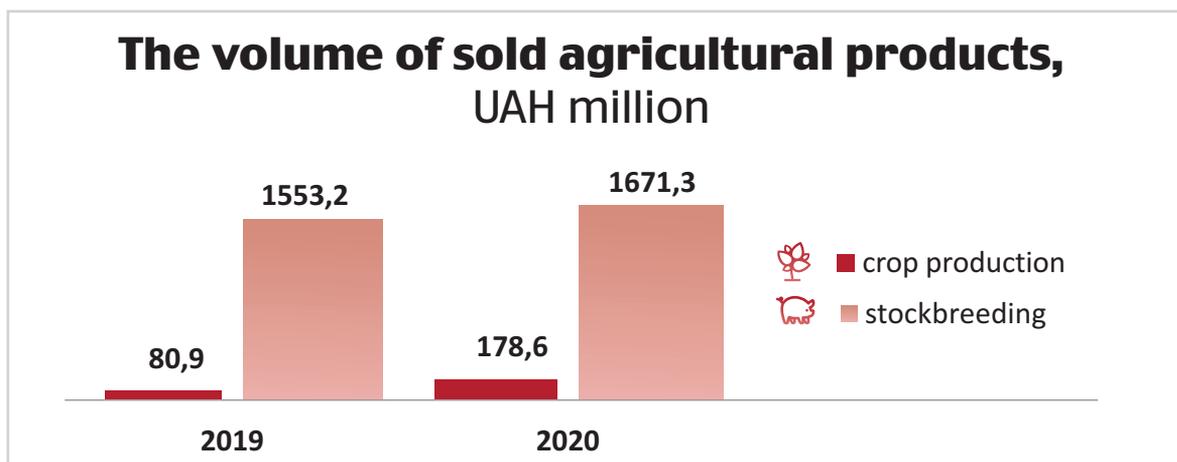
Agriculture of the Kalush territorial community specializes on the cultivation of cereals (barley, wheat, buckwheat) and legumes (soybeans), oilseeds, rapeseeds, berry crops, breeding pigs, dairy cattle. 1.6 thousand hectares of land are cultivated by agricultural enterprises including farms.

The biggest and the most successful agro-industrial enterprise is LLC "GOODVALLEY UKRAINE" (Denmark), which works in the field of pig farming, grows cereals and industrial crops, is engaged in dairy cattle breeding.

In 2013, a biogas plant began operating with a capacity of 1 MW, worth of 6 million euros using organic waste as raw materials for electricity and heat production.



«Goodvalley» uses modern agricultural technology, such as GPS systems to track processed fields. It allows to reduce the use of non-organic fertilizers and, as a result, minimize environmental impact. The crop grown in the company is used for feed preparation, according to the standards of the HACCP system (Hazard Analysis and Critical Control Point), and crop waste is sent for processing in biogas plants.



A new meat processing plant has been recently launched in Kalush At the street. B. Khmelnytsky, 88. So, attracting investors is farms in the villages of the Kalush city community to provide raw meat for the future enterprise.



## BUDGET



The satisfactory state of local finances is one of the important factors that determines the quality of the environment in which investors (investment entities) operate.

Income, UAH	2015	2016	2017	2018	2019	2020
Tax revenues	152 521,9	214 454,1	300 535,6	366 308,8	403 558,9	433 144,5
Non-tax revenues	5 962,5	6 325,1	7 687,0	11 745	11 292,0	10 354,9
Income of general fund (without transfers)	158 488,4	220 791,3	308 230,3	378 083,6	414 870,9	443 505,0
Own income of the budgetinstitutions	9 109	11 555,0	16 837,6	21 795,1	13 962,9	16 960,1
Income from capital operations	8 906,7	8 504,9	6 232,2	9 194,4	17 159,1	23 343,5
Trust funds	523,7	840,6	1 509,5	50,1	52,3	39,5
Income of special fund (without transfers)	18 536	25 050,8	33 728,8	43 629,8	41 658,1	46 968,3
Total income without transfers	177 024,4	245 842,1	341 959,1	421 713,4	456 529,0	490 473,3
Transfers	281 109,7	301 785	371 493,8	338 133,9	282 178,4	142 641,2
Total income	458 134,1	547 627,1	713 452,9	759 847,3	738 707,4	633 114,5
Total expenditures	461 853,8	533 892,0	693 305,3	765 551,8	750 481,3	641 062,7

## COOPERATION WITH INTERNATIONAL ORGANIZATIONS

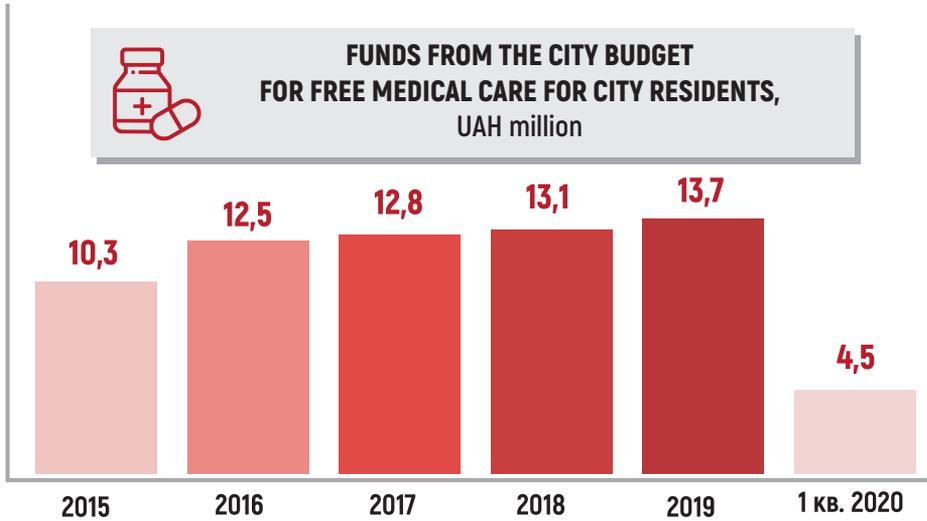


- Strategic Plan of Kalush City Economic Development worked out with the support of **USAID within EDUC (Economic Development of Ukrainian Cities) Project**
- Permit Center, which is the only licensing office, opened with the support of **USAID (BIZPRO project)**
- Opening of a call center and implementation of information and communication technologies in local self-government organized in cooperation with **Swedish Agency for International Cooperation SIDA**
- Close long-term cooperation with the **US Peace Corps Volunteers** was established by the Department of the City Economic Development of Kalush City Council
- Victory in the project «**Culture in Reflection - Restoration of the House of Culture in Sein (Romania) and the Concert Hall in Kalush (Ukraine) in multicultural centers**» with the grant amounting to **934.8 thousand euro**
- Reconstruction of water supply facilities with the implementation of energysaving technologies worth **USD 9.6 million** carried out in cooperation with the **World Bank**
- Modernization of the center for providing administrative services of the Kalush city territorial community conducted within the framework of the project «**U-LEAD with Europe**» (**The Inception Phase of U-LEAD with Europe's Support to Improved Administrative Service Delivery**) and implemented due to co-financing by the European Union
- Victory in the competition held by the International NGO «**Center for Housing and Municipal Reforms**» in accordance with the grant agreement between **Deutsche Gesellschaft for Internationale Zusammenarbeit (GIZ) GmbH** and within the project «**Energy Efficiency for Community Services II**» improving energy efficiency in public buildings.
- Within the framework of the Ukrainian-Swiss project of international technical Assistance «**Support to Decentralization in Ukraine**» - **DESPRO** the first stage of the water supply network in the village of Vistova was launched at the **cost of 500 000 hr UAH**



Kalush has a number of medical institutions. Kalush Central District Hospital provides treatment to patients in 18 departments. Highly qualified medical care is provided by 211 doctors. Separate specialized departments, such as: neurosurgical, urological, department of minimal intervention and plastic surgery, nephrology and hemodialysis, have interregional significance. Also, there is a number of polyclinics in the city: municipal, dermatological, dental, emergency medical stations and other medical institutions.

Kalush has implemented and successfully operates a city program for free medical provision of city residents in medical institutions.



## FACILITIES FOR SPORTS, LEISURE AND RECREATION



Kalush has a well-developed infrastructure of entertainment, cultural and sports facilities to meet the needs of residents:



sports stadium, sports complex, ice palace



two swimming pools



30 universal sports grounds



17 sports non-governmental organizations



cinema hall



two palaces of culture, 19 club establishments



21 libraries



4 museum institutions



recreation park



103 restaurants and cafes

A number of festivals are held annually:

- Gastronomic festival "BIHUS"
- folklore and ethnographic festival "SPIVOCHYI HAI (Engl. - Singing Grove)"
- gastronomic festival "VARENYK – FEST"





## BENEFITS FOR INVESTING IN KALUSH

Community authorities constantly promote investment in the economy of the Kalush community.

An investment Web-portal <http://investkalush.if.ua> is functioning to provide information to potential investors and to present the investment potential of the community. It contains all available information on vacant land, industrial, communal facilities suitable for investment and investment proposals. In 2019, the investment forum «Kalush-Invest 2019» was held.

The Kalush City Council approved the concept of an 18 ha industrial park and an 47 ha park «Oriana» in the city's industrial zone. We invite investors to build park infrastructure and implement new investment projects.

### In the industrial zone of the city are also located:



#### RAILWAY FREIGHT STATION,

Google coordinates: 49°03'18.5»N 24°16'43.6»E



#### KALUSH CUSTOMS POST

<http://if.sfs.gov.ua/okremi-storinki/struktura/198233.html>



**POWERFUL TREATMENT PLANTS** for mechanical, physical, chemical and biological sewage treatment the city of Kalush and its industrial zone

<http://www.knh.com.ua/uk/vyrobnytstvo1/>



**THERMAL POWER PLANT** provides heat and power supply to the industrial enterprises of the city with a capacity of 200 MW [http:// web.kltec.if.ua](http://web.kltec.if.ua)

In addition to the large industrial zone, the city has a number of attractive vacant land plots, production areas in other areas of the city that are promising for investment in food, textile, processing, and other areas of production.

More detailed information about the investment potential of the city with its available land, production facilities suitable for investment, investment proposals can be found on Kalush investment web portal: <http://investkalush.if.ua>

**INVESTKALUSH**

[Homepage](#) [Region](#) [Offer and Project](#) [Map](#) [News](#) [Business](#) [Navigator of the investor](#) [Contacts](#)

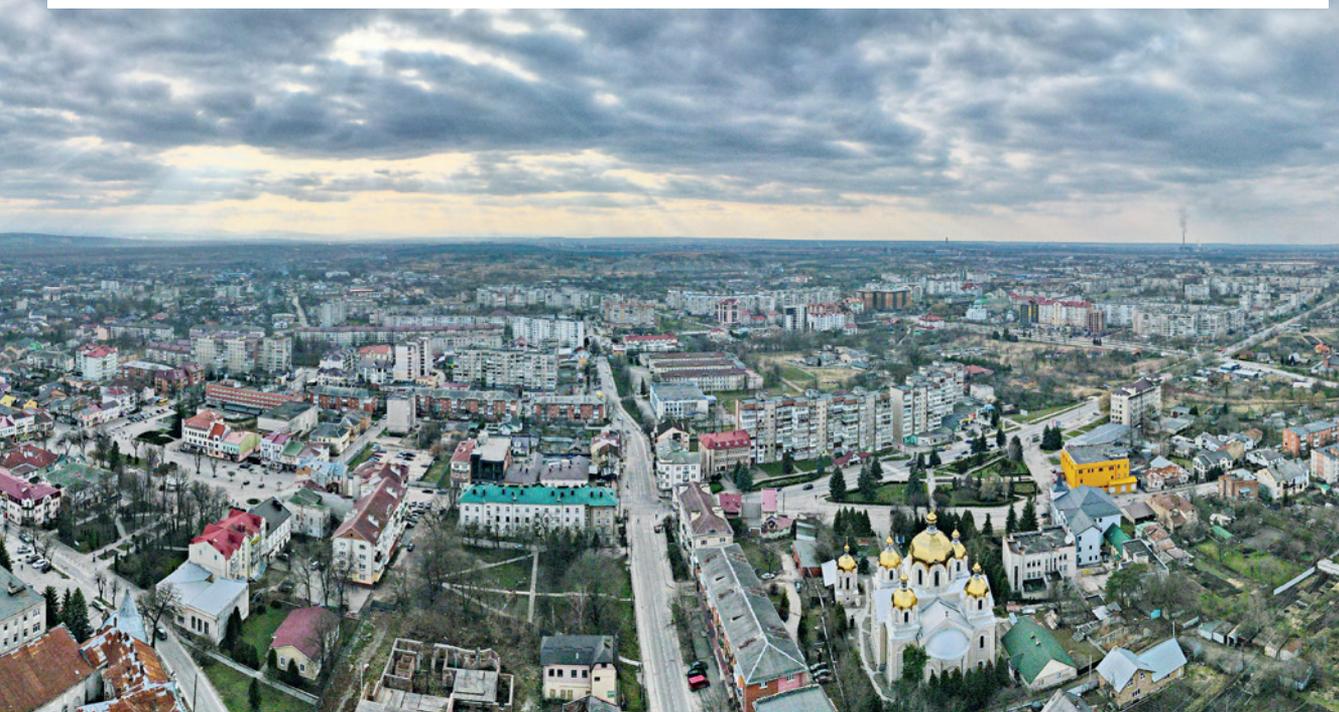
ALL OFFER AND PROJECTS



INVESTMENT PROJECTS

FREE LAND PLOTS  
(GREENFIELDS)

INDUSTRIAL PREMISES  
(BROWNFIELDS)



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The official website of the city: <https://kalushcity.gov.ua>

Kalush investment web portal: <http://investkalush.if.ua>

  
**INVESTKALUSH**  
ІНВЕСТИЦІЙНА ПЛАТФОРМА КАЛУША