

INVESTMENT CERTIFICATE

KALUSH

TERRITORIAL COMMUNITY



Kalush territorial community (hereinafter referred to as Kalush community) is an investment attractive territory to attract domestic and foreign capital. We offer sufficient potential and great opportunities for investment and profit. The advantages are: a favorable geographical position, developed transport links, labor and natural resources, easy access to railways, roads and airways to Europe.

Kalush community has a powerful industrial complex with modern facilities, with a wide range of small and medium-sized businesses, institutions of sports, education, culture, medicine, and most importantly friendly and kind residents. High socio - economic achievements are due to daily hard work of the citizens, their desire to develop constantly.

Our community is focused on economic growth, infrastructure development and social sphere, improvement of landscaping and international cooperation.

Kalush community is open for investment. Local authorities are ready to promote the implementation of investment projects and business ideas.

We invite you to a joint and fruitful cooperation!

Sincerely yours,
Mayor
Andrii Naida





GENERAL INFORMATION ABOUT THE COMMUNITY

Kalush community is located at the foothills of the Carpathians, on the banks of one of the cleanest rivers in Europe - Limnytsia. At a distance of 150-300 km there are borders with five countries - Poland, Slovakia, Hungary, Romania and Moldova, that gives easy access to railway, automobile and air routes of Europe. Kalush community is an attractive logistics center of the south- western region of Ukraine, taking into consideration its branched automobile, railway infrastructure.



 Kalush community is located in the West of Ukraine, in Ivano-Frankivsk Region. The city of Kalush is an administrative center. Community consists of: the city of Kalush, the villages of Bodnariv, Vistova, Babyn Zarichnyi, Holyn, Kopanky, Kropyvnyk, Mostyshche, Piilo, Dovha-Kaluska, Ripianka, Mysliv, Yavorivka, Studinka, Serednii Babyn, Sivka-Kaluska, Tuzhyliv.

Total area of the community: 26349,6 ha

Community population is 87,200 thousand people (including urban 65,100 thousand people, rural 22,100 thousand people)



 Through the city of Kalush and a number of villages of Kalush community passes the national highway H-10: Stryi - Ivano-Frankivsk - Chernivtsi - Mamalyha (on Chisinau).

 The city's modern railway station provides rail passenger and freight transportation with direct connection with Ivano-Frankivsk and Lviv direction.

 A network of public bus routes has been created in Kalush community to meet passenger transportation needs of the population, it consists of 19 city bus routes and 16 suburban bus routes.

The subsoil of Kalush is rich in potassium ore, gas, peat, clay, loam, gypsum, sand. Kalush-Holyn deposit of potassium-magnesium salts is a large raw material base to launch new investment projects in particular the production of potash fertilizers, magnesium. In the villages of Kropyvnyk and Sivka-Kaluska there are gas wells with natural gas production.





PERSONNEL POTENTIAL



POPULATION
within the radius of 35 km
600 000 people



THE WORKING-AGE POPULATION
within the radius of 35 km
250 000 people



AVERAGE MONTHLY SALARY
UAH **17 610**

Kalush community is characterized by a high number of skilled labors as well as high educational level of its population.

In order to meet the educational needs of the population, Kalush community has a number of higher education institutions, a research institute, general secondary education institutions (21 institutions), including one of the best in Ukraine - Lyceum named after Dmytro Bakhmatiuk. In total, about 2000 students study in higher education institutions of the I - II accreditation levels. Therefore, Kalush community is characterized by a high level of technical education.



EDUCATIONAL ESTABLISHMENTS OF KALUSH

- Kalush Polytechnic Professional College
- Kalush Professional College of Economics, Law and Information Technologies of Ivano-Frankivsk National Technical University of Oil and Gas
- Higher Vocational School №7
- Professional College of Culture and Arts



HIGHER EDUCATIONAL INSTITUTIONS:

Ivano-Frankivsk (30 km)

- Ivano-Frankivsk National Technical University of Oil and Gas
- Vasyl Stefanyk Precarpathian National University
- King Danylo University

Lviv (120 km)

- National University "Lviv Polytechnic"
- Ivan Franko National University of Lviv
- Ukrainian Catholic University

Ternopil (145 km)

- Ternopil National Economic University
- Ternopil Ivan Puluj National Technical University





MANAGEMENT INNOVATION

Kalush community increases the efficiency, openness and transparency of local governing, using the latest information and communication technologies.

The community has an Administrative Services Center, which provides 384 types of services in the city and 213 types of services in remote workplaces in starosta districts.

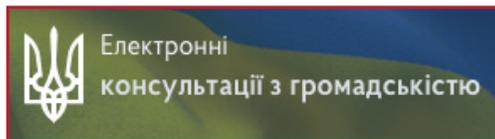
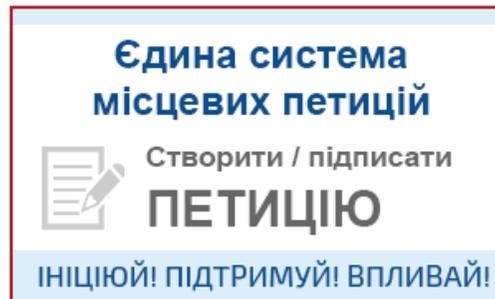
There is the active participation of the residents in having their say in local government decisions that is conducted in the format of electronic surveys, consultations and discussion of regulations.

The residents of Kalush community can appeal to the local authorities collecting signatures in support of the electronic petitions on any issues within the competence of the local authorities.

Since 2017 community residents have been able to apply their projects within the public budget program, support them and observe the winning projects implementation.

The community uses the Prozorro e-procurement system.

Within the community the DoZorro monitoring portal is used to respond promptly to complaints, suggestions and appeals in the field of public procurement.



Location monitoring is introduced for public utility vehicles in real mode time, thanks to the introduction of the international system «EasyWay».

An international GPS / GLONASS monitoring system is being introduced for vehicles of communal enterprises of the community - «Wialon». Innovation will help to organize control and optimization of automobile park, prompt a receipt of comprehensive analytical data on each unit of equipment.



KALUSH IS A MEMBER OF THE FOLLOWING ASSOCIATIONS AND ORGANIZATIONS:



Association of Ukrainian Cities (AUC)



The Association "Energy Efficient Cities of Ukraine"



Mayors for Economic Growth (M4EG)



Association of Local Self-Governments «Euroregion Carpathians - Ukraine»



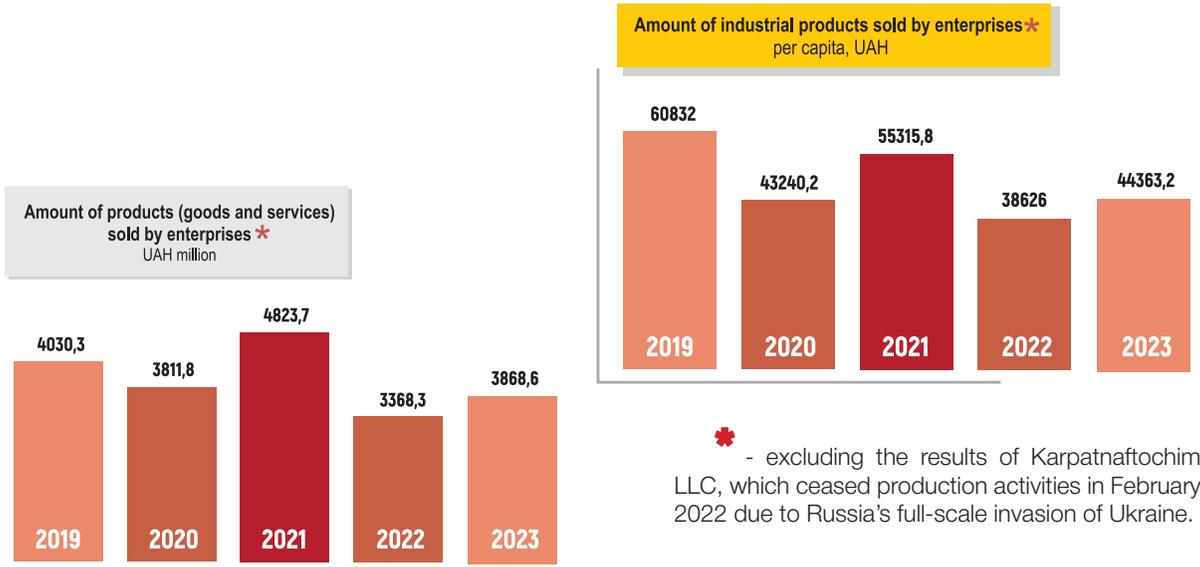
Local Association La «Priкарпаття Atc Development Agency»

INDUSTRIAL POTENTIAL



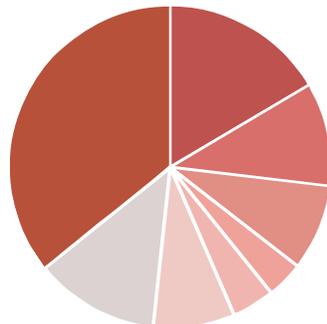
Kalush community is one of the major industrial and cultural centers of the Western Ukraine. Several dozen of enterprises with foreign capital, which are successfully engaged in a wide range of business activities, are registered here.

The basis of the community industry is made up of enterprises producing various products: chemical, printing, mineral, rubber, plastic and other non-metallic products, electric power generation as well as light and food industries.



In 2023, industrial enterprises* sold products (goods and services) worth UAH 3,868.6 million. The amount of industrial products sold by enterprises* per capita was UAH 44363.2.

Sectoral structure of products (goods, services)



- food, beverages and tobacco products **16,5%**
- chemical products **10,4%**
- rubber and plastic goods **8,6%**
- paper, publishing and printing services **3,7%**
- fabricated metal products **4,3%**
- furniture, repairs and installation of machinery **8,2%**
- supply of electricity, gas, steam **12,5%**
- other industries **35,8%**



THE LARGEST INDUSTRIAL ENTERPRISES OF KALUSH COMMUNITY

Enterprises	Types of goods
“Karpatnaftochim” LLC	ethylene, polyethylene, propylene
“3 Betony” LLC	concrete products
“Zavod DK Orisil” LLC	orisil
“Karpatsmoly” LLC	urea resins
“Viva Dekor” LLC	wallpaper
“Kaluskyi kombinat khliboproduktiv” LLC	flour, cereals, bran and waste
State Enterprise “Kalush Test Experimental Plant”	aerosil
“Orisil Farm” LLC	pharmaceuticals “Karpatsmoly” LLC
“Kalush Pipe Plant” LLC	polyethelene pipes
“MiroMark” LLC	furniture
Branch “Kalush Thermal Power Plant Costanza LLC”	electricity, heat energy
Private Enterprise “Mekhanik”	products for the oil and gas industry
“Zavod Budivelnykh Mashyn” PJSC	gantry cranes, metal constructions
“Tarkett Vinisin-” LLC	linoleum, lamella
“Segezha Oriana Ukraine” PJSC	paper bags
«Carpathian Ceramics» LLC	ceramic tiles
“Polikem” LLC	plasticizers, vinyl acetate polymers
“Goodvalley Ukraine” LLC	animal breeding, crop production
“KalushStalBud” LLC	metal constructions, construction of industrial facilities

THE LARGEST RELOCATED ENTERPRISES TO KALUSH COMMUNITY

Name of the enterprise	Specialization
AQUAIZOL LLC	bitumen-polymer roofing
ALLWOOD LLC	wooden constructions and joinery products (interior doors)
PC MOTORIMPEX LLC	hydraulic and pneumatic systems
MOTORIMPEX, Kharkiv Foreign Trade Company, LLC	hydraulic component parts
RPC SUZIRIA LLC	pet food and goods
K.TEX LLC	non-woven materials for clothing, construction, and furniture industries
TC EUROBUDPLAST LLC	wholesale of machinery and equipment for mining and construction industries
TC IMPERATYV LLC	composite rebar and mesh
PC INTERSKLAD	soap and detergents, cleaning and polishing products
SKLOPROM LLC	glass production and processing
ZMIIV PAPER FACTORY LLC	paper and cardboard



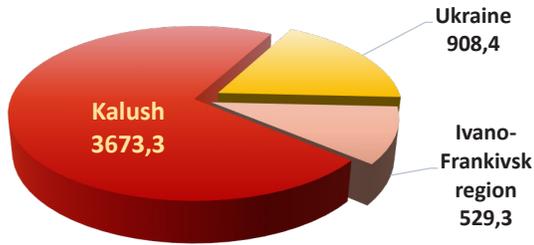
THE INVESTMENT POTENTIAL



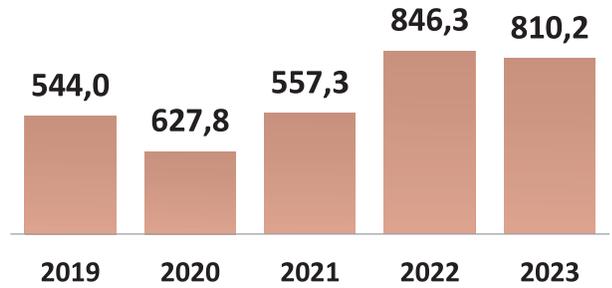
Thanks to a successful investment policy, Kalush community continues to be attractive to foreign investors. So, with USD 37,3 million in 2006 foreign direct investment (as of 01.01.2020p) increased to USD 243,9 million, which makes up 33,7% of the general regional index. The city ranks 1st among the oblast cities and districts by the volume of direct investments per capita (\$3,673.3).

There are investors from 12 countries, the main ones are the Netherlands, Serbia, Cyprus and Germany (96,8% of the total volume of direct investments).

THE VOLUME OF DIRECT FOREIGN INVESTMENTS PER CAPITA AS OF 01.01.2020 (USD)



Capital investments (USD million)

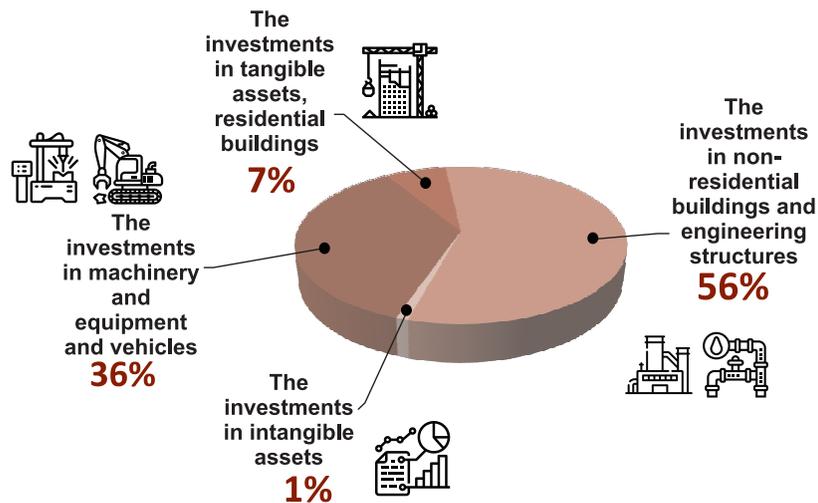


The result of investment activity of enterprises is modernization, technical re-equipment and expansion of production of competitive products, as well as creation of new job opportunities. Fruitful cooperation with foreign investors provides access to new markets, innovations and technologies, creates new business opportunities for local enterprises.

The volume of capital (internal) investments directed to the renewal of fixed assets, construction and infrastructure grows annually.

During 2023, the enterprises and organizations of the territorial community utilized UAH 810.2 million of capital investments from all sources of financing, which is 9.6% of the regional index. The amount of capital investments per capita equaled UAH 9,290.6.

The structure of capital investments:



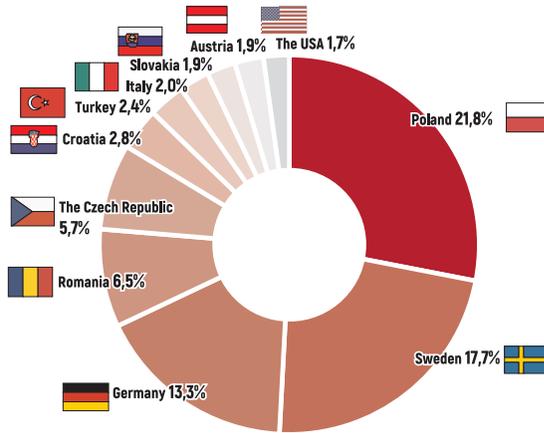


FOREIGN AND DOMESTIC TRADE

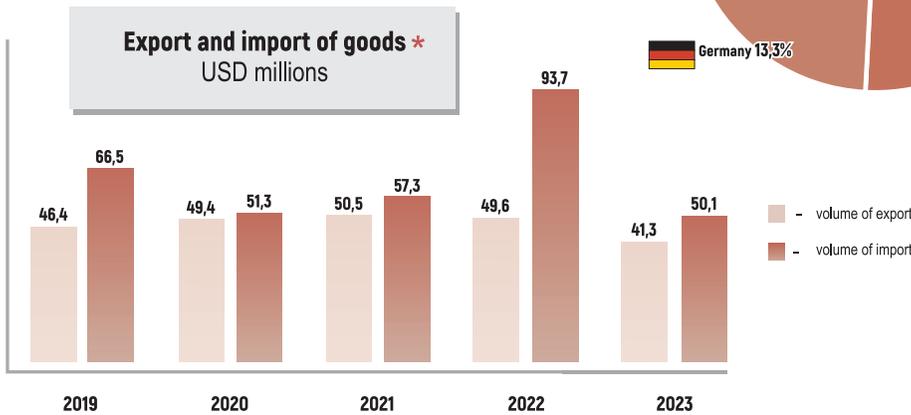
According to the results of 2023, the amount of export of goods by the entities engaged in foreign economic activity of the territorial community totaled USD 41347.7, import – USD 50116.1. The export-import coverage ratio amounted to 0.83. Partners in foreign trade of goods were non-residents from 59 countries.

The community has conditions for further growth of foreign economic activity of enterprises, we have the potential for further development of production, increasing the range and volume of competitive products in the world markets.

Important countries – partners of the city in exports of goods, % to the total volume:

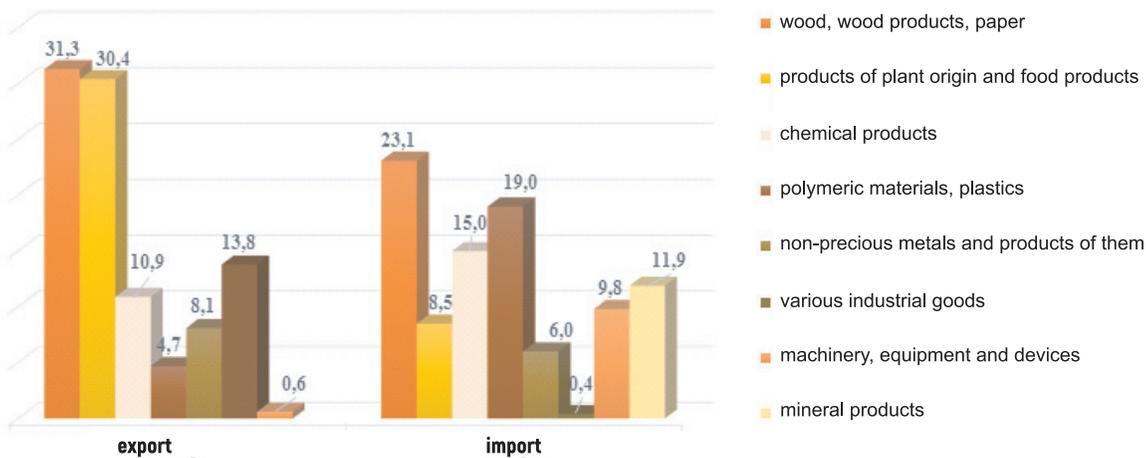


Export and import of goods *
USD millions



* - excluding the results of Karpatnaftochim LLC, which ceased production activities in February 2022 due to Russia's full-scale invasion of Ukraine.

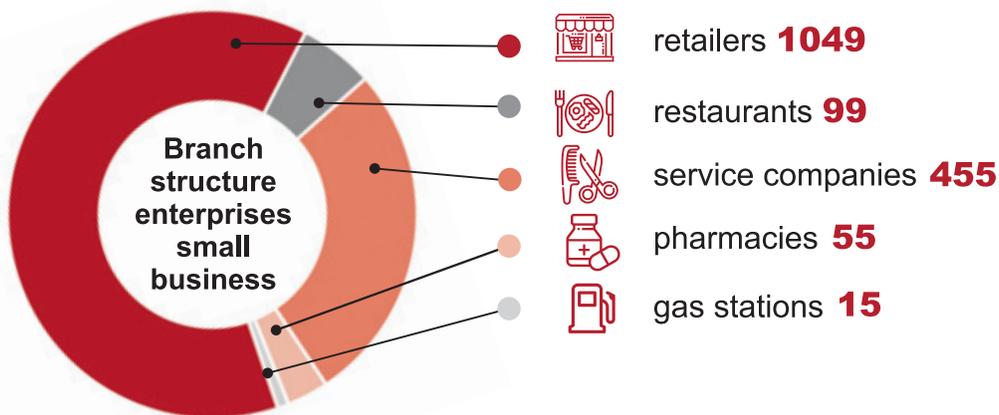
Commodity structure of export and import, %



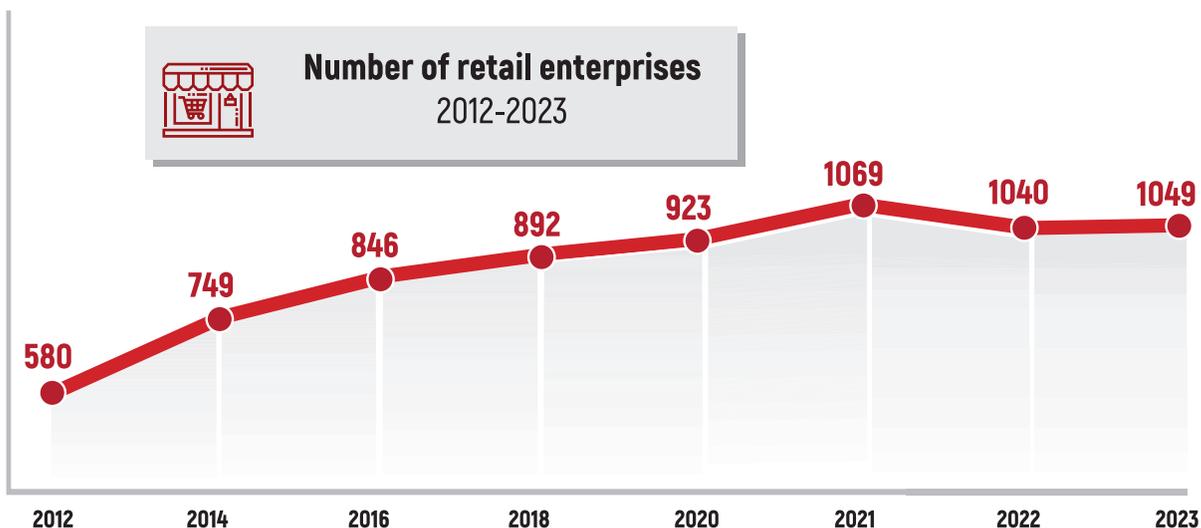
SMALL BUSINESS ENTERPRISING



Small and medium businesses occupy an important place in the economy of Kalush community and are characterized by a developed network of trade, restaurants and service sector.



There are more than 20 banks in the community and financial - credit institutions that give the opportunity for business representatives to use all types of banking services .



To promote the development of small and medium business in the community there exists the Council of Entrepreneurs at the Executive Committee of Kalush City Council and a number of public organizations: «Assistance Centre for Economic Development of Kalush Region», «Invest», « The League of Business Women», «The Union of Small and Medium Business ”Alternative”, Prykarpattia Industrial Cluster, Business Support Center.





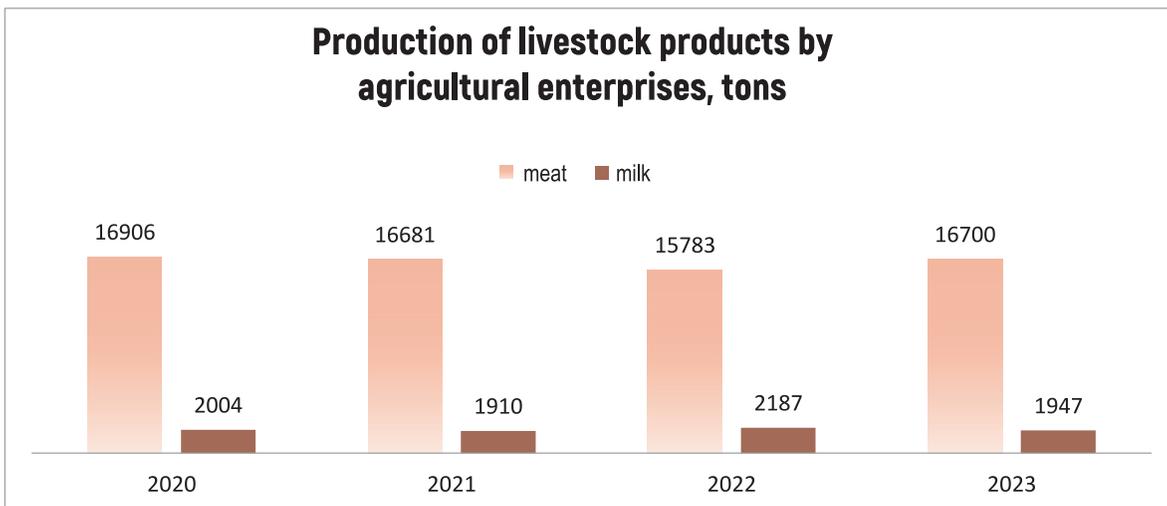
AGRO-INDUSTRIAL COMPLEX

The agriculture of Kalush community specializes in the cultivation of grain and industrial crops, berry and vegetable crops, breeding pigs, dairy cattle, chicken, and fish farming. Agricultural enterprises, including farms, cultivate about 3 thousand hectares of land.

The largest agro-industrial enterprise is Goodvalley Ukraine LLC (Denmark), which is one of the TOP-3 pork producers in Ukraine and operates in the following main areas: livestock and crop farming. Since 2013, a biogas plant with 1 MW capacity has been operating, it uses organic waste as a raw material for electricity and heat production.



Production of livestock products by agricultural enterprises, tons



The relocated FE “Vegetables of Slobozhanshchyna” (Kharkiv region, Kupiansk district) conducts agricultural activities on the territory of the community. They specialize in the cultivation of vegetables, corn, and watermelons (this crop of pumpkin family is unique to our community).

A new enterprise, Ridna Zemlia Agro LLC, also operates on the territory of Kalush community, it is engaged in breeding Holstein dairy cattle.



COOPERATION WITH INTERNATIONAL ORGANIZATIONS



BIZPRO



- Strategic Plan of Kalush City Economic Development is worked out with the support of USAID within EDUC (Economic Development of Ukrainian Cities) Project
- Permit Center, which is the only licensing office, opened with the support of USAID (BIZPRO project)
- Opening of a call center and implementation of information and communication technologies in local self-government are organized in cooperation with Swedish Agency for International Cooperation SIDA
- Close long-term cooperation with the US Peace Corps Volunteers was established by the Department of the City Economic Development of the Kalush City Council
- Victory in the project «Culture in the Mirror - Restoration of Casa Bay in Seini (Romania) and the Concert Hall in Kalush (Ukraine) into Multicultural Centers» with the grant amounting to 934.8 thousand euro
- Reconstruction of water supply facilities with the implementation of energysaving technologies worth USD 9.6 million was carried out in cooperation with the World Bank
- Modernization of the center for providing administrative services of the Kalush City Territorial Community was conducted within the framework of the project «U-LEAD with Europe» (The Inception Phase of U-LEAD with Europe's Support to Improved Administrative Service Delivery) and implemented due to co-financing by the European Union
- Victory in the competition held by the International NGO «Center for Housing and Municipal Reforms» in accordance with the grant agreement between Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH and within the project «Energy Efficiency for Community Services II» improving energy efficiency in public buildings.
- Within the framework of the Ukrainian-Swiss project of international technical Assistance «Support to Decentralization in Ukraine» - DESPRO the first stage of the water supply network in the village of Vistova was launched at the cost of 500 000 UAH.
- As part of the EU4BUSINESS grant implemented by the Entrepreneurship Development Fund with funding from GIZ, a Business Support Center was established on the basis of municipal premises (favorable conditions for entrepreneurship development were created).
- With the support of UNHCR and Caritas Ivano-Frankivsk, a number of events were held, and humanitarian assistance was provided to internally displaced persons and vulnerable population of the community
- Victory in the project “Support to Entrepreneurs and Livelihoods” of the United Nations Development Program: renovation of a municipal building at 25 Hrushevskoho Street and its further leasing to businesses
- Within the framework of the LIFE program, we won the ANEW-LIFE project, which allows the implementation of new financial tools, will create a favorable environment for the development of green energy initiatives and enhance the institutional capacity of the community to implement strategic objectives in the field of green energy.
- Victory in the EU Covenant of Mayors - East project: the community joined the European Sustainable Energy Week (EU SEW) and held Sustainable Energy Days 2024 in the community.
- Joint participation in the project “ Network for Democratic Resilience” with the Swedish municipality of Vaxjo with the financial support of the International Center for Local Democracy (ICLD).
- A Communication Center for Educators was opened with the financial support of the Swiss-Ukrainian project DECIDE “Decentralization for Improved Democratic Education”, implemented in Ukraine by the Consortium of DOCCU NGO and PH Zurich (Sweden).

To support internally displaced persons, including arrangement of shelters and creation of Kalush Geriatric Center, close cooperation has been established with such organizations: Charitable Foundation “MoveUkraine”, International Organization for Migration (IOM), Charitable Foundation “Rokada”, Charitable Foundation “Premiere Urgence Internationale”, Branch of the international humanitarian organization “People in Need”, UNHCR (United Nations Refugee Agency), International Charitable Foundation “Caritas Ukraine”, Red Cross.



INTERNATIONAL COOPERATION. PARTNER CITIES



Little Rock,
Arkansas USA



Lippstadt, Germany



Gorlice, Poland



Lahr/Schwarzwald,
Germany



Kedzierzyn-Kozle,
Poland



Vaxjo, Sweden



Seini, Romania



Lohja, Finland



BUDGET



The satisfactory state of local finances is one of the important factors that determines the quality of the environment in which investors (investment entities) operate.

Income, UAH	2016	2017	2018	2019	2020	2021	2022	2023
Tax revenues	214 454.1	300 535.6	366 308.8	403 558.9	433144.5	546 157.6	607 415,1	658 065,3
Non-tax revenues	6325.1	7687.0	11745	11292.0	10354.9	13 651.3	12 010,2	14 570,9
Income of general fund (without transfers)	220 791.3	308 230.3	378 083.6	414 870.9	443505.0	559 812.2	622 654,6	676 830,1
Own income of the budget institutions	11 555.0	16 837.6	21 795.1	13 962.9	16960.1	18 926.0	12 377,2	32 708,5
Income from capital operations	8 504.9	6 232.2	9 194.4	17 159.1	23343.5	20 347.7	21 578,5	27 282,8
Trust funds	840.6	1 509.5	50.1	52.3	39.5	439.8	2,0	20,5
Income of special fund (without transfers)	25 050.8	33 728.8	43 629.8	41 658.1	46968.3	46 027.9	34 975,0	63 564,5
Total income without transfers	245 842.1	341 959.1	421 713.4	456529.0	490473.3	605 840.2	657 629,6	740 394,7
Transfers	301 785	371 493.8	338 133.9	282 178.4	142641.2	277 343.9	195 449,1	210 307,2
Total income	547 627.1	713 452.9	759 847.3	738 707.4	633114.5	883 184.1	853 078,7	950 701,8
Total expenditures	533 892.0	693 305.3	765 551.8	750 481.3	641 018.8	861 913.1	787 709,1	987 178,7

FACILITIES FOR SPORTS, LEISURE AND RECREATION



Community has a well-developed infrastructure of entertainment, cultural and sports facilities to meet the needs of residents.



sports stadium, sports complex, ice palace



two swimming pools



30 universal sports grounds



17 sports non-governmental organizations



cinema hall



two palaces of culture, 21 club establishments



23 libraries



4 museum institutions



culture and amusement park



99 restaurants and cafes



A number of festivals are held annually:

- Gastronomic festival “BIHUS”
- folklore and ethnographic festival “SPIVOCHYI HAI (Engl. - Singing Grove)”
- gastronomic festival “VARENYK – FEST
- Under the Virgin’s Protection



MEDICINE

There is a number of medical institutions in Kalush community.

Kalush Central District Hospital provides treatment for patients in 18 departments. The provision of highly qualified medical care is carried out by 211 doctors. Separate specialized departments, such as neurosurgical, urological, minimally invasive and plastic surgery, nephrology and hemodialysis departments are of interregional importance.

Kalush City Hospital provides treatment for patients in 9 departments.

Kalush City Primary Health Care Center includes a number of polyclinics (a polyclinic, a children’s polyclinic, a branch of a children’s polyclinic), 5 outpatient clinics and 7 feldsher-midwife stations.

There are 4 departments in the Dental Clinic.

There is also Kalush station for emergency medical care.





BENEFITS FOR INVESTING IN KALUSH

Community authorities constantly promote investment in the economy of Kalush community.

An investment Web-portal <http://investkalush.if.ua> is functioning to provide information to potential investors and to present the investment potential of the community. It contains all available information on vacant land, industrial, communal facilities suitable for investment and investment proposals. In 2019, the investment forum «Kalush-Invest 2019» was held.

As a result of cooperation with LLC “CHAS”, a private industrial park «Kalush industrial HUB» (an area of 18.7306 hectares) was created, which by the order of the Ministry of Economy of Ukraine dated 30.08.2021 No. 483 is included in the Register of industrial (manufactured) parks.

Municipal industrial park GALICIA with an area of 19.8 hectares was created in the industrial zone of Kalush. By the Order of the Cabinet of Ministers of Ukraine dated 29.03.2024 No. 280-p, it was included in the Register of Industrial Parks of Ukraine. A management company has been selected to arrange the engineering infrastructure and to look for potential business participants.

On September 24, 2024, the Cabinet of Ministers of Ukraine approved a decision to include the industrial park Kalush Production with an area of 23.8 hectares in the Register of Industrial Parks of Ukraine. The initiator of its creation is Khimzavod Kalush LLC.

In the industrial zone of the city are also located:



RAILWAY FREIGHT STATION,
Google coordinates: 49°03'18.5»N 24°16'43.6»E



KALUSH CUSTOMS POST
<http://if.sfs.gov.ua/okremi-storinki/struktura/198233.html>



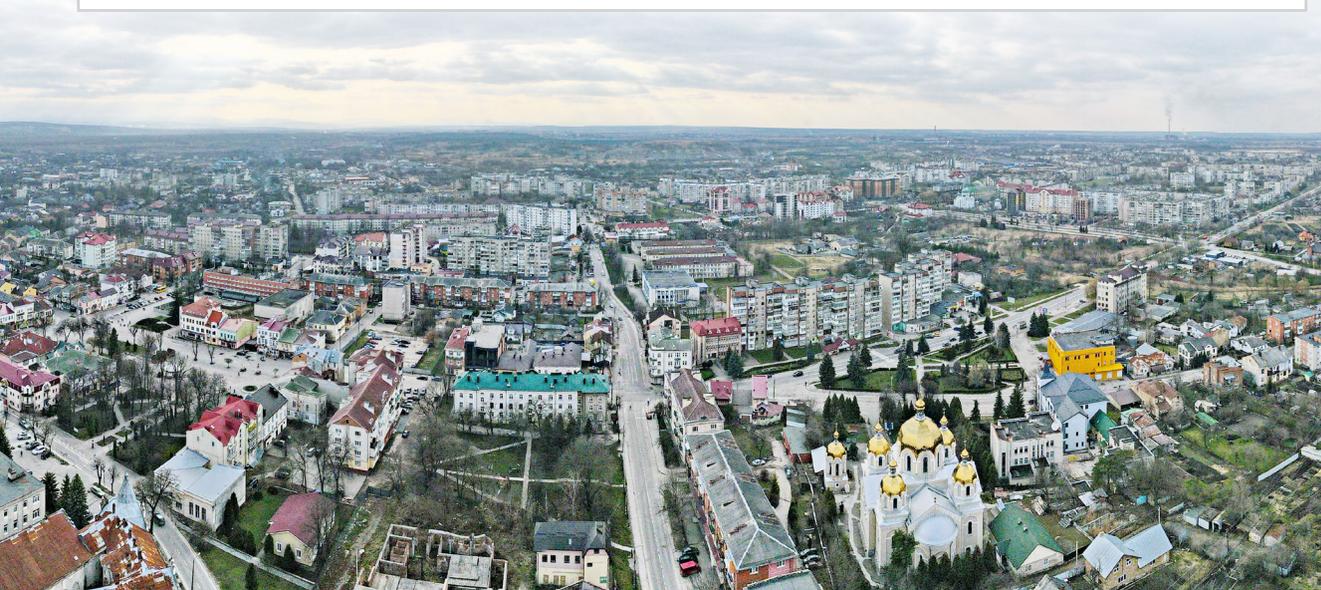
POWERFUL SEWAGE TREATMENT PLANT for mechanical, physical, chemical and biological sewage treatment the city of Kalush and its industrial zone
<http://www.knh.com.ua/uk/vyrobnystvo1/>



THERMAL POWER PLANT provides heat and power supply to the industrial enterprises of the city with a capacity of 200 MW [http:// web.kltec.if.ua](http://web.kltec.if.ua)

In addition to the large industrial zone, the city has a number of attractive vacant land plots, production areas that are promising for investment in food, textile, processing, and other areas of production.

More detailed information about the investment potential of the city with its available land, production facilities suitable for investment, investment proposals can be found on Kalush investment web portal: <http://investkalush.if.ua>



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The official website of the city: <https://kalushcity.gov.ua>

Kalush investment web portal: <http://investkalush.if.ua>

**INVESTKALUSH**
ІНВЕСТИЦІЙНА ПЛАТФОРМА КАЛУША

